

Pacific Swimming

Draft Statement of Activities Budget Performance (FY 2025-2026)

	Monthly		YTD		
	October 2025		September - October 2025		
	Actual	Budget	Actual	Budget	Over Budget
Revenue					
10000 Membership-USA Swim Fees					
11000 Membership					
11005 Athlete	31,138	30,000	87,979	105,000	(17,021)
11010 Non-Athlete	3,109	2,800	5,253	5,800	(547)
11012 Administrator	60	50	210	200	10
11015 Club	1,495	1,200	3,510	3,900	(390)
11035 Transfers Processing Fee	900		2,445	0	2,445
Total 11000 Membership	36,702	34,050	99,397	114,900	(15,503)
51000 USA Swim Fees					
51045 Volunteer(s) of the Year	(1,000)	(1,000)	(1,000)	(1,000)	0
51060 4% Tech Fee	(1,439)	(1,362)	(3,851)	(4,596)	745
Total 51000 USA Swim Fees	(2,439)	(2,362)	(4,851)	(5,596)	745
Total 10000 Membership-USA Swim Fees	34,263	31,688	94,546	109,304	(14,758)
11500 Meet Fees LSC					
11505 Entry Fees	54,905	50,260	87,068	84,930	2,138
11510 Sanctions	935	1,110	1,535	1,760	(225)
11515 Late Payment Penalty		100	0	200	(200)
Total 11500 Meet Fees LSC	55,840	51,470	88,603	86,890	1,713
14000 Marketing Income					
14035 Website Job Postings	50	0	50	0	50
Total 14000 Marketing Income	50	-	50	-	50

15000 Merchandise Sales					
15200 Officials Apparel Sales	3,038	7,000	3,210	7,550	(4,340)
15300 A Medal Sales		250	276	350	(74)
Total 15000 Merchandise Sales	3,038	7,250	3,486	7,900	(4,414)
16000 Other Income					
16010 Awards Banquet	3,270	2,500	3,270	2,500	770
16040 Fines		300	100	300	(200)
16060 Returned Check Fee		25	0	25	(25)
Total 16000 Other Income	3,270	2,825	3,370	2,825	545
17000 Interest Income	7	5	15	10	5
18000 Point Redemption from CC	700	500	700	1,000	(300)
Total Revenue	97,169	93,738	190,770	207,929	(17,159)
Cost of Goods Sold					
40000 Merchandise Cost of Goods Sold					
40200 Officials COGS	2,699	6,300	2,860	6,750	(3,890)
40300 A Medals COGS		300	412	450	(38)
Total 40000 Merchandise Cost of Goods Sold	2,699	6,600	3,272	7,200	(3,928)
Total Cost of Goods Sold	2,699	6,600	3,272	7,200	(3,928)
Gross Profit	94,469	87,138	187,498	200,729	(13,231)
Expenditures					
55000 Diversity					
55150 MEFAP Sponsorship	2,388	1,000	3,324	1,600	1,724
55200 Awareness Fund	600	0	600	0	600
55400 Diversity Camp Donation	3,176	1,000	3,176	1,000	2,176
55450 WZ DDEI Donation		3,200	0	3,200	(3,200)
Total 55000 Diversity	6,164	5,200	7,100	5,800	1,300
55500 Events					
55510 Annual Awards Banquet					
55515 Banquet - Venue & Food	12,725	13,000	12,725	13,000	(275)
55520 Awards & Programs	5,156	6,000	5,156	6,000	(844)
55521 Awards Banquet - Prof Services	3,195	5,300	3,195	5,300	(2,105)
Total 55510 Annual Awards Banquet	21,076	24,300	21,076	24,300	(3,224)
Total 55500 Events	21,076	24,300	21,076	24,300	(3,224)

56000 Chairman					
56030 Contingency		50	0	50	(50)
Total 56000 Chairman	-	50	-	50	(50)
57000 Treasurer					
57300 Fees-Accounting & Audit		2,300	2,588	4,000	(1,413)
57350 Subscriptions and Dues	36	160	229	320	(91)
57400 Bookkeeper		7,719	0	15,438	(15,438)
57401 Consultant	439	260	1,438	650	788
57500 Bank Service Charges	140	170	197	240	(43)
57700 Insurance			5	0	5
Total 57000 Treasurer	614	10,609	4,457	20,648	(16,190)
58000 Officials					
58500 Equipment		500	0	500	(500)
58600 Clinics	16,242	20,000	16,242	20,000	(3,758)
58700 Motivational(Recruit/Retain)	2,319	2,000	2,319	2,000	319
58950 Lodging for Officials	147	400	397	800	(403)
Total 58000 Officials	18,708	22,900	18,958	23,300	(4,342)
59000 Volunteers					
59050 Athlete Rep Program	7,550	6,300	7,617	6,400	1,217
59100 Officials Background Check			38	0	38
59450 Safe Sport Program		50	0	50	(50)
59500 Meetings			0	0	0
59505 Board of Directors			930	1,000	(70)
Total 59500 Meetings	7,550	6,350	930	1,000	(70)
60200 USAS Annual Business Meeting					
60205 Non Athletes			6,378	6,000	378
60215 Athletes			1,315	3,000	(1,685)
Total 60200 USAS Annual Business Meeting			7,693	9,000	(1,307)
Total 59000 Volunteers			16,278	16,450	(172)
62000 Marketing					
62100 Web Site/Internet	350	571	631	1,142	(511)
Total 62000 Marketing	350	571	631	1,142	(511)
63000 Office Expenses					

63100 Telephone & Internet	900	310	1,212	620	592
63300 Postage	(0)	30	(13)	60	(73)
63400 Supplies/Copying	170	120	170	200	(30)
63500 Mileage		120	190	200	(10)
63550 Staff Travel Expenses			295	0	295
63625 Office Equipment Purchases			55	1,200	(1,145)
63675 Software Purchases	1	392	87	784	(697)
63700 Storage Rentals	742	395	1,136	790	346
Total 63000 Office Expenses	1,813	1,367	3,131	3,854	(723)
70000 Staff Expenses					
70100 Payroll					
70105 Salary & Wages	32,799	28,503	65,934	57,007	8,928
70110 Employer Taxes	2,902	2,273	5,844	4,546	1,298
70112 Workers Comp Expense	132	100	262	200	62
70115 PTO Expense	(54)	200	(44)	400	(444)
70150 Payroll Processing	968	167	1,905	333	1,572
Total 70100 Payroll	36,747	31,243	73,901	62,485	11,416
Total 70000 Staff Expenses	36,747	31,243	73,901	62,485	11,416
Total Expenditures	93,022	102,589	145,532	158,029	(12,496)
Net Operating Revenue	1,447	(15,451)	41,965	42,700	(735)
Other Revenue					
85000 Investment Income					
85100 Dividend Income	7,623		18,781	0	18,781
85200 Interest Income	110		187	0	187
85400 Realized Gain	634		10,305	0	10,305
85600 Unrealized Gain	59,944		125,394	0	125,394
85625 Board Desig Funds Gain/(Loss)	3,084		7,543	0	7,543
Total 85000 Investment Income	71,396	-	162,210	-	162,210
86000 Wells Fargo Investment Fee	(8,572)	0	(8,572)	(8,000)	(572)
Total Other Revenue	62,824	-	153,638	(8,000)	161,638
Net Other Revenue	62,824	-	153,638	(8,000)	161,638
Net Revenue	64,271	(15,451)	195,603	34,700	160,903

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